

Etihad Rail Signs MoU with Dubai-based RSA Logistics

- Etihad Rail to support RSA's expansion plans in the region -

Abu Dhabi, UAE, 30 October, 2013: Etihad Rail – the developer and operator of the UAE's national railway network – today announced the signing of a Memorandum of Understanding (MoU) with RSA Logistics (RSA), a leading Dubai-based third party logistics (3PL) provider. The MoU will pave the way for RSA to use the rail network for their transport needs in the UAE and cross-border services into neighbouring GCC countries.

Established in 2007, RSA has developed a major presence in the UAE as a logistics provider, offering contract logistics, freight forwarding, distribution, and supply chain management services. The company's rapid growth and expansion plans have seen the establishment of a joint venture which will specifically serve the chemical and petrochemical industries, and cater to the storage of hazardous and non-hazardous material. The MoU with Etihad Rail, which was signed by Mr. John Lesniewski, Acting Executive Director- Commercial, Etihad Rail and Mr. Abhishek Ajay Shah, Director of Operations and Business Development, RSA, will facilitate this growth, enhancing RSA's connectivity with its customers in the UAE and across the GCC.

Commenting on the signing of the MoU, Mr. John Lesniewski, Acting Executive Director- Commercial, Etihad Rail, said: "Since its establishment, Etihad Rail has been strongly committed to fostering the growth of UAE businesses, and the MoU with RSA is testament to this. Etihad Rail's fully-integrated rail network will bolster RSA's expansion plans, particularly in light of the joint venture and its industry specific facilities and services in Dubai, and we are confident that rail will offer the transport solution necessary for long-term, sustainable growth."

Mr. Abhishek Ajay Shah, Director of Operations and Business Development at RSA, added: “Our partnership with Etihad Rail is a strategic shift that further cements RSA’s presence as a leading 3PL provider in the UAE and truly adds value as we seek to expand our existing operations and services. The use of rail will not only allow us to more efficiently meet customer requirements, but it is also aligned with our growth strategy, ensuring that we maintain competitiveness in the market.”

RSA will utilise the rail network following the launch of Stage Two, which will link the railway to Mussafah, the Gulf ports of Khalifa and Jebel Ali and the Saudi and Omani borders. Upon completion, the Etihad Rail network will extend approximately 1,200 km across the Emirates, catering to both freight and passengers. It will connect urban and remote communities, facilitate trade, open up communication channels and foster economic development. The network will also form a vital part of the GCC Railway Network – linking the UAE to Saudi Arabia via Ghweifat in the west and Oman via Al Ain in the east.

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Notes to the editors:

About Etihad Rail

Etihad Rail was established in June 2009 under Federal Law no. 2, with a mandate to manage the development, construction and operation of the UAE’s national freight and passenger railway network. Being built in stages, the railway network will link the principal centres of population and industry of the UAE, and will form a vital part of the planned GCC railway network across the six countries of the GCC.

Construction on Stage One is well underway and on schedule for the first trains to run from Habshan to Ruwais by the end of 2013; the sleeper factory in Mirfa is fully functional, and wagons and locomotives have arrived on site. Tendering is in progress for Stage Two, which will connect the railway to Mussafah, Khalifa and Jebel Ali ports and will see the railway extend to the Saudi and Omani borders. To date, Etihad Rail has signed more than 15 Memorandums of Understanding with a number of customers throughout the Emirates – in industries ranging from petrochemicals and agriculture to aggregates and waste – all of whom recognise rail as the preferred mode of transport for their goods.

Built to international standards, Etihad Rail's state-of-the-art network will span approximately 1,200 km, acting as a catalyst for economic growth and sustained social development. Upon completion, the railway will redefine logistics and transport in the region, providing a modern, safe, efficient and sustainable network that will connect all regions of the UAE to its neighbouring GCC countries.

For more information, please visit the Etihad Rail website at: www.etihadrail.ae

About RSA

RSA Logistics DWC-LLC is a modern integrated 3rd party logistics (3PL) provider.

RSA Logistics was established in 2007 and now has a major presence in the UAE and Kenya. The company offers services in contract logistics, freight forwarding, distribution, and supply chain management. Headquartered in Dubai, RSA supports many of the world's top brands from a wide spectrum of industries.

RSA takes pride in being a one-stop shop that delivers integrated solutions to its clients. The company currently owns and operates 700,000 square feet of logistics space, which is projected to increase by 60% by mid-2014. RSA's state-of-the-art multi-temperature warehousing facilities in DWC are ISO certified and rated 5-star by the DMCC. Total flexibility in picking, packing and shipping enables us to optimally store products in cartons, pallet flow racks, dedicated pallet racks or in bulk. All products are made available for shipment on the same day. Partnering with German Logistics giant Alfred Talke Logistic Services, RSA is currently constructing a state-of-the-art chemicals storage facility in DWC.

Armed with a reliable and time-tested global agent network, our dedicated team applies local and regional market knowledge to every shipment, moving freight from door to door with precision. RSA continues to aggressively expand its services through the Middle East and East Africa.

Separately, the company has commissioned a 170,000 square foot facility that will house modern integrated warehousing units dedicated to the hi-tech and automotive industry with temperature controlled chambers that will enable world-class solutions to customers.

For more information, please visit the RSA website at: www.rsalogistics.com